

01 / Capitaio.Consulting

From AI ambition to working systems.

Senior-led consulting, engineering and handover.

SELECTED CLIENTS

 **Grupo Lusiaves**

≈ €1bn /year

Client annual revenue

€940m reported in 2025 · Forbes Portugal

GUIISOFT Guisoft / Officegest

ERP-connected AI agents

touch Touch.aero

AI strategy + engineering

02 / What we sell

Decide. Build. Run.

01 / DECIDE

Strategy

Consulting

AI roadmap

02 / BUILD

Implementation

AI agents + automation

ML model development

Knowledge + voice AI

03 / RUN

Operations

Integrations + CI/CD

Agent evals

Monitoring + training

03 / AI agents · selected projects

Agents for complex operations.



Grupo Lusiaves · planned

Complex reconciliation

- Find missing open items
- Trace SAP + Amino evidence
- Resolve + verify closure



Guisoft / Officegest

Support investigation

- ERP + tickets + knowledge
- Evidence-backed drafting
- Independent review



Beepenger

Technical quotations

- Specs + supplier catalogues
- Parallel matching
- Catalogue validation



Atendedor

Voice operations

- Telephony + calendars + CRM
- Live actions
- Human handover

04 / Delivery partnership · proposal

Your clients. Our delivery capacity.

Added capacity for the AI you already deliver.

Lailix

Client lead · strategy · enablement

Flexible capacity. Agreed project margins.

Capitao.Consulting

Build · integrate · operate

Repeat projects. Optional support revenue.

The client owns the result.

05 / Grow together · proposal

Start small. Prove the fit.

JOINT DELIVERY

Enablement + engineering

Lailix leads adoption. We add delivery capacity.

REPEATABLE OFFER

Package + rollout + support

Joint setup fees. Shared support revenue.

One client. One workflow. One paid pilot.

Agree success upfront. Measure it. Decide together.